

Sales Forecast, IPL's EE Plan, Economic and Achievable Potential (MWh) for 1.2% EE Scenario

Source	(1)	(2)	(3)			(4)		(5)
Year	Sales Forecast (GWh)	EE Savings @ 1.2% in 2013 (GWh)	Incremental Annual Savings as % of Sales	Cumulative Annual Savings under IPL Alternative	Cumulative Savings as % of Annual Sales	Economic Potential (GWh)	Cumulative savings as % of Economic Potential	Achievable Potential at 43.1% of Economic Potential (GWh)
2007	15,625	125	0.8%	125	0.8%	3415	4%	1,472
2008	15,618	125	0.8%	250	1.6%	3415	7%	1,472
2009	15,725	131	0.8%	381	2.4%	3415	11%	1,472
2010	15,863	186	1.2%	567	3.6%	3415	17%	1,472
2011	16,130	227	1.4%	794	4.9%	3415	23%	1,472
2012	16,405	193	1.2%	987	6.0%	3415	29%	1,472
2013	16,691	197	1.2%	1,184	7.1%	3415	35%	1,472
2014	16,990					3415		1,472
2015	17,299					3415		1,472
2016	17,609					3415		1,472
2017	17,924					3415		1,472
2018	18,250					3415		1,472

Source

- (1) Data request No. 23
- (2) Appendix A6, IPL 2009-2013 Energy Efficiency Plan, except 2007 to 2008
(2) divided by (1) except 2007 to 2008. It is assumed that the level of energy savings in 2006 (0.8%) stay at the same level in 2007 and 2008.
- (3) Table 2.11, IPL 2009-2013 Energy Efficiency Plan
- (4) Table 2.11, IPL 2009-2013 Energy Efficiency Plan
- (5) An assumption used in Table 2.3 of the IPL's Energy Efficiency Plan

Sales Forecast, IPL's EE Plan, Economic and Achievable Potential (MWh) for 1.0% EE Scenario

Source	(1)	(2)	(3)			(4)		(5)
Year	Sales Forecast (GWh)	EE Savings @ 1% in 2013 (GWh)	Incremental Annual Savings as % of Sales	Cumulative Annual Savings under IPL Alternative	Cumulative Savings as % of Annual Sales	Economic Potential (GWh)	Cumulative savings as % of Economic Potential	Achievable Potential at 43.1% of Economic Potential (GWh)
2007	15,625	125	0.8%	125	0.8%	3415	4%	1,472
2008	15,618	125	0.8%	250	1.6%	3415	7%	1,472
2009	15,725	131	0.8%	381	2.4%	3415	11%	1,472
2010	15,863	139	0.9%	521	3.3%	3415	15%	1,472
2011	16,130	147	0.9%	667	4.1%	3415	20%	1,472
2012	16,405	155	0.9%	822	5.0%	3415	24%	1,472
2013	16,691	164	1.0%	986	5.9%	3415	29%	1,472
2014	16,990					3415		1,472
2015	17,299					3415		1,472
2016	17,609					3415		1,472
2017	17,924					3415		1,472
2018	18,250					3415		1,472

Source

- (1) Data request No. 23
- (2) Appendix A6, IPL 2009-2013 Energy Efficiency Plan, except 2007 to 2008
(2) divided by (1) except 2007 to 2008. It is assumed that the level of energy savings in 2006 (0.8%) stay at the same level in 2007 and 2008.
- (3) Table 2.11, IPL 2009-2013 Energy Efficiency Plan
- (4) Table 2.11, IPL 2009-2013 Energy Efficiency Plan
- (5) An assumption used in Table 2.3 of the IPL's Energy Efficiency Plan